



TRANSFORMING BUSINESS
THROUGH **TECHNOLOGY**



MCI Workshop Introduction

A GUIDE TO OUR INTERACTIVE WORKSHOPS

Powered by Microsoft, delivered by Core



How our workshops help

Credibility

"The technology has the features we need, but will it work for my organisation?"

"How can I be sure this is the right solution to choose?"

Stakeholder buy-in

"I'm convinced this is the right tool, but how can I demonstrate the benefit to decision makers in a real-world scenario?"

"How can I get the support of the business to make this move?"

Disruption

"I know we need this technology, but we don't have the resources to roll it out."

"The technology is vital to our progression, but the teams are too busy to learn a new platform."

There are three main factors that prevent organisations from adopting new technology.

*Does this sound familiar?
Is your organisation trying to develop a modern workplace to enable hybrid working, but you find the path blocked by the above scenarios?*



The good news is that our Microsoft Commerce Incentive workshops have been designed to help you overcome each of these scenarios.

In each of our workshops, we'll provide a demonstration of the technology designed to meet your business requirements, as well as provide a roadmap for implementation and management, and an adoption framework. Our interactive and collaborative workshops involve your key stakeholders, so you can make the right decision for your business. Be ready to easily take the next step when you decide which solution is the best fit for your business.

We'll even help you build use cases and identify ideal candidates for pilot programmes, to help you build a deployment plan and user adoption framework that suits your business.

As a Microsoft Solutions Partner with more than thirty years of delivering Microsoft solutions, we have everything you need to explore, plan, and deploy your modern workplace.



Your business needs to move forward. So, what's stopping you?

Read on to view our engagement workshops. For bespoke and deployment planning workshops, speak to one of our account specialists by emailing hello@core.co.uk.



INTERACTIVE MINI WORKSHOP

LE&P into Copilot

This 2-hour workshop is designed to give you an in-depth understanding of how Microsoft 365 Copilot can transform various aspects of your organisation.

By examining its potential impact and outlining key strategies for implementation, we aim to set a solid foundation for your successful journey with Microsoft 365 Copilot.

[Request workshop](#)

“Just a quick note to say thank you for the session earlier, we have had some really positive feedback from the end users so thank you from us.”

CORE
TRANSFORMING BUSINESS THROUGH TECHNOLOGY

LE&P into Copilot

Copilot

Core's LE&P into Copilot Program

Core's 'LE&P into Copilot' program offers a comprehensive, structured approach to adopting Microsoft 365 Copilot, ensuring businesses are well-prepared, informed, and supported throughout their journey towards AI-enhanced operations.

Starting with the 'Learn' phase, we offer an insightful **30-minute webinar** with a short demo of what Copilot is. We're now launching a 2-hour LE&P into Copilot workshop, that will be complimentary for a limited time to eligible businesses. In our LE&P into Copilot mini workshop, we'll help you explore the potential of Copilot in your business, with example business use cases, and a high-level understanding of technical and licensing requirements for Copilot.

The 'Engage' phase delves deeper, with a 2-day workshop, assessing your technical and compliance readiness, aligning AI with your business goals, and providing you with a tailored Journey to Copilot Plan. Finally, the 'Plan' phase ensures successful deployment and user adoption with tailored planning and bespoke workshops. This program is your essential guide to confidently adopting and maximising value from Microsoft 365 Copilot.

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LEARN
Public Event / Seminar
Commercial Team
• Work Smarter, Not Harder, with Microsoft Copilot - 30 minute on-demand webinar
• Core website and datasheets

ENGAGE
Private Workshop
Commercial Team
• Present to-depth Art of the Possible for Microsoft 365 Copilot
• LE&P into Copilot 2 hour workshop
• Microsoft 365 Copilot Readiness Assessment Workshop - 2-day engagement

PLAN
Deployment Planning Services
Operations / Service Team
• Deployment planning and service delivery details with technical specialist operations team members
• Bespoke planning, deployment and service delivery workshop for your organisation
• Beginning of deploy, manage, evolve methodology

Watched the webinar, but still want more information to understand if Copilot is right for your business?

LE&P into Copilot: Interactive Mini Workshop

We're offering a complimentary 2-hour engagement for a limited time to eligible businesses, focused on exploring the 'Art of the Possible' with Copilot. This session is designed to give you an in-depth understanding of how Microsoft 365 Copilot can transform various aspects of your organisation. By examining its potential impact and outlining key strategies for implementation, we aim to set a solid foundation for your successful journey with Microsoft 365 Copilot.

This workshop delves into the key features and provides a demo and overview of the primary Copilot suite of products, including Copilot (formerly known as Bing Chat Enterprise), Windows Copilot, and Microsoft 365 Copilot. The discussion extends to the seamless integration of Copilot with internal corporate data, illustrating the ways organisations can harness its capabilities. The session then explores practical applications of Copilot within organisations, providing an overview on the benefits and opportunities that early release adopters have gained.

The session concludes by outlining options for full readiness and deployment of Copilot, underscoring its potential as a transformative platform for enhanced collaboration and productivity.

Workshop Agenda

- Introduction
- What is Copilot?
- Key features, demo and overview of the primary Copilot products
 - Copilot (formerly known as Bing Chat Enterprise)
 - Windows Copilot
 - Microsoft 365 Copilot
- Integrating Copilot with your internal corporate data
- How can you use Copilot in your organisation
- The benefits & opportunities other early release organisations attained from Copilot
- Next steps for full readiness and deployment of Copilot

Image created using AI with the prompt: "People attending a Core Copilot workshop, photographed through glass, natural lighting, 4k"
Image Creator from Designer (Powered by DALL·E 3)

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- Microsoft Infrastructure Azure
- Microsoft Microsoft Azure Data & AI Azure
- Microsoft Microsoft Azure Modern Work
- Microsoft Microsoft Azure Digital & Application Azure
- Microsoft Microsoft Azure Security

Preparation paves the path to success. Embracing readiness is about recognising opportunities as they arise, and deliberately crafting your future with intent and vision.

Take the first, decisive step towards understanding the full power of Microsoft 365 Copilot for your business.

Book your LE&P into Copilot workshop today.

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TENANT READINESS ASSESSMENT

Microsoft 365 Copilot

In this workshop, we'll conduct a thorough inspection of your Microsoft tenant to ensure readiness for Copilot, focusing on tenant configuration, business data, and knowledge management outlook.

We'll identify necessary actions for full-strength user engagement with Copilot for Microsoft 365, and create a Journey to Copilot plan that is tailored to your organisation, providing guidance on a custom deployment plan, detailed findings and outlining next steps for improved tenant posture, data governance, knowledge management, and user adoption.

Request workshop

"Your team are a credit to you as I found all who I encountered to be both helpful and knowledgeable in equal measure."

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Microsoft 365 Copilot Tenant Readiness Assessment

ENGAGE WORKSHOP

Embracing the Future, Shaping Success

In today's dynamic business landscape, we are at the threshold of a new digital revolution. Generative Artificial Intelligence (AI) is not just altering how we work; it's sparking a new wave of creative thinking and problem-solving. Microsoft 365 Copilot is at the forefront of this change, offering businesses the tools to leverage the extraordinary capabilities of advanced AI technology.

Are you exploring how to bring AI into the fold of your business operations, but feel hesitant about navigating the complexities of security and privacy? You're in good company. A deep understanding of the unique characteristics and demands within your organisation is crucial to effectively utilise Microsoft's AI solutions. This strategic approach promises not only a significant return on investment, but also early triumphs that fuel continuous innovation and transformation.

Navigating the Path to Microsoft 365 Copilot with Core

In the rapidly evolving landscape of generative AI, positioning your business at the forefront of innovation is crucial. Core is uniquely equipped to guide you on this transformative journey with Microsoft 365 Copilot. Our Microsoft 365 Copilot Readiness Workshop is meticulously designed to prepare your organisation for the integration of this powerful technology, empowering your team to unlock unparalleled productivity gains.

Microsoft 365 Copilot is a versatile tool, seamlessly integrating across a broad spectrum of Microsoft applications. To fully harness its potential, it's essential to create an environment where Copilot can thrive. This requires not just technological readiness, but also a strategic approach to its deployment and usage.

At Core, our team of seasoned experts is dedicated to assisting you in navigating the complexities of Microsoft 365 Copilot. We understand that each organisation's journey is unique, and our goal is to provide a personalised roadmap that aligns with your specific objectives and challenges.

2 Day Workshop Agenda:

- Assessment Kick-Off Meeting
- Tenant and Technical Assessment
- Compliance Readiness (SharePoint & OneDrive)
- Understanding Your Business Workshop
- Journey to Copilot for Microsoft 365 Plan

Microsoft Solutions Partner

Workshop outline

ASSESS	IDENTIFY	PLAN
We'll conduct a thorough inspection of your Microsoft 365 tenant to ensure readiness for Copilot, focusing on tenant configuration, business data, and knowledge management outlook.	We'll identify necessary actions for full-strength user engagement with Copilot for Microsoft 365, leveraging expertise in tenant administration, document management, and information governance.	We'll create a Journey to Copilot plan that is tailored to your organisation, providing guidance on a custom deployment plan, detailed findings and outlining next steps for improved tenant posture, data governance, knowledge management, and user adoption.
M365 Copilot Pre-requisite analysis <ul style="list-style-type: none"> Microsoft 365 Tenant and technical assessment Security & Compliance readiness SharePoint & OneDrive permissions report 	Understanding Your Business <ul style="list-style-type: none"> Copilot Art of the Possible for your business Identification of business use cases and Microsoft 365 Copilot personas Analysis of Business Goals for AI and ROI 	Your Journey to Copilot Plan <ul style="list-style-type: none"> SOW for your personalised Copilot plan Recommendations for data governance and knowledge management strategy User adoption and readiness guidance report

Workshop benefits

- Comprehensive Readiness Assessment:** Gain a clear understanding of your current technical infrastructure and compliance posture. Core's in-depth assessment ensures your business is fully prepared to integrate Microsoft 365 Copilot, identifying any areas needing attention or improvement before deployment.
- Tailored AI Use Case Identification:** Discover how AI can specifically benefit your organisation by identifying key personas and relevant business use cases. This targeted approach ensures that the implementation of Microsoft 365 Copilot aligns perfectly with your unique business needs and objectives.
- Strategic Journey to Copilot Planning:** Receive expert guidance on ensuring your business is using best practices for implementing Microsoft 365 Copilot. Core's workshop focuses on creating a Journey to Copilot plan that addresses your specific business requirements and provides next steps, ensuring a smooth and efficient integration of AI into your business.
- Access Management and Security:** Learn about the considerations you need to make to manage access effectively, while maintaining security and compliance. Core's workshop includes critical insights on setting up robust access management protocols and security measures, which are essential for safeguarding sensitive data and ensuring responsible AI usage.
- Guidance to Create a Compelling Business Case:** Leave the workshop equipped with the necessary content and insights to construct a persuasive business case for Microsoft 365 Copilot. The workshop provides comprehensive data, business use cases, and strategic insights, empowering you to effectively communicate the value and potential ROI of implementing Copilot to key decision makers within your organisation.

Embark on a transformative journey towards the future of work with Core's expert-led M365 Copilot Readiness Assessment Workshop. This pivotal session is your gateway to mastering Microsoft 365 Copilot, offering unparalleled clarity and strategic direction. Take the first, decisive step towards harnessing the full power of Microsoft 365 Copilot for your business success.

Request your Microsoft 365 Copilot Readiness Assessment today.

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ART OF THE POSSIBLE WORKSHOP

Microsoft Viva

Our Microsoft Viva workshop will demonstrate how Microsoft Viva can empower your managers, develop culture in a hybrid workplace, and allow your employees to thrive wherever they choose to work.

Discover Microsoft’s answer to the challenges surrounding the modern workplace, and how we can help your business get there.

Request workshop

“Thanks so much for a really informative and engaging workshop today. I found it well-structured and run. Lots for us to take away in terms of innovation and improvements.”

Microsoft Viva - Art of the Possible
Powered by Microsoft, delivered by Core

ENGAGE WORKSHOP

Digitally reimagine the employee experience

Discover how Microsoft Viva will help your people to be their best, and to thrive in the new reality.

In today's world, employees want more flexible remote work options, and meaningful in-person collaboration. Empowering people to thrive in a more flexible work world requires rethinking everything - from how you empower managers, to how you create culture, to how you reimagine the employee experience.

That's where Microsoft Viva comes in. As your employees are challenged with a growing imbalance between work and life, increased burnout, and decreased wellbeing, and your teams and organisation face diminishing social capital, there is an urgent need to digitally reimagine the employee experience.

Workshop overview

- Kick-off**
This initial session will begin the Art of the Possible workshop by detailing required sessions as well as determining your selected pathway. Here, you'll decide to focus your workshop on Viva Goals, Viva Topics, Viva Connections & Engage, or Viva Learning, selecting one of these optional pathways.
- Hybrid Work**
The hybrid work session will showcase how Microsoft can address hybrid work for your business. We will define hybrid work and what it means in the modern workplace. Plus, we'll demonstrate how Microsoft are addressing the challenges of the modern workplace.
- Viva Suite Interactive Overview**
This session will provide a full overview of the four Viva modules (Goals, Topics, Connections & Engage, and Learning) to set the stage for your selected pathway.

What you can expect from the workshop

- A prioritised list of business scenarios that can be addressed by deploying Microsoft Viva
- Recommended preparation in terms of skills and best practices
- A road map outlining potential work streams and dependencies with clear next steps
- An adoption framework based on Core's thirty years' of delivering Microsoft Solutions
- Immersive experiences that put you in the driver's seat, so you can fully experience Microsoft Viva

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The Viva Pathways

- Viva Goals**
A goal-setting and management solution that aligns teams to your organisation's strategic priorities, driving results and a thriving business.
- Viva Topics**
Apply AI to empower people with knowledge in the apps they use every day, and to connect, manage, and protect content across systems and teams.
- Viva Connections & Engage**
Viva Connections and Engage help support a more inclusive work culture with spaces for conversations, company news, and shared interests.
- Viva Learning**
Viva Learning empowers employees to prioritise their growth and development by seamlessly bringing learning into the flow of work.

Why Core?

Since 2001 when Core deployed the first installation of SharePoint in the UK, Microsoft products have led businesses to superior levels of productivity, security, and growth. Our focused experience and capabilities allow us to demonstrate excellence in what we do, guiding our customers through growth, reducing costs through efficiencies, and repeatedly driving success with world-class technology platforms.

Wherever you are on your cloud journey, we'd love to help you.

Next steps

Core helps organisations realise the value and transformational impact of the Microsoft 365 suite, so book the Microsoft Viva workshop for your business today.

Request your Microsoft Viva Workshop today.

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Download PDF for workshop details

ART OF THE POSSIBLE WORKSHOP

Microsoft Viva Insights

Microsoft Viva is an Employee Experience Platform that puts people at the centre by bringing together systems of work with systems of support into an integrated employee experience, providing data-driven and privacy protected insights for individuals, managers, and leaders.

Discover how Insights transforms the modern workplace, and experience the power of data with our Microsoft Viva Insights workshop.

[Request workshop](#)

“We loved his visual designs and were extremely impressed with him during the workshop he hosted. He even managed to get two people who are normally “at each other’s throats” behaving like best friends!”



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Microsoft Viva Insights - Art of the Possible

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ENGAGE WORKSHOP

Employee experience with Microsoft Viva Insights

Discover how Microsoft Viva Insights helps individuals, managers, and leaders gain personalised insights and actionable recommendations that help everyone in the organisation thrive.

Microsoft Viva is an Employee Experience Platform that puts people at the centre by bringing together systems of work with systems of support into an integrated employee experience. Viva Insights brings together Workplace Analytics, MyAnalytics and Glint into a unified insights app in Teams to provide data-driven and privacy-protected insights for individuals, managers and leaders.

Learn why your business needs Insights, discover how Insights transform the modern workplace, and experience the power of data with Core's Microsoft Viva Insights Art of the Possible workshop.

Workshop overview

- Hybrid Work**
This initial session will showcase how Microsoft addresses hybrid work. We will help define hybrid work and what it means to your business, setting the scene for the introduction to Microsoft Viva.
- Viva Suite Interactive Overview**
Here we will provide a full overview of the four Viva modules (Goals, Topics, Connections & Engage, and Learning) in preparation for the optional pathways detailed on the next page.

What you can expect from the workshop

- A prioritised list of business scenarios that can be addressed by deploying Microsoft Viva Insights
- Recommended preparation in terms of skills and best practices
- A road map outlining potential work streams and dependencies with clear next steps
- An adoption framework based on Core's thirty years' of delivering Microsoft Solutions
- Immersive experiences that put you in the driver's seat, so you can fully experience Microsoft Viva

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Optional pathways

<p>Leader Insights</p> <p>Dive deeper into aggregated dashboards and reports to help address complex business challenges, along with tools for custom analysis, and deep exploration.</p> <p>Receive actionable recommendations made possible with leader insights and how to quantify the impact of change through custom operational dashboards.</p>	<p>Manager Insights</p> <p>Learn how manager insights can help managers identify work patterns that can lead to burnout and stress, and address challenges head on with best practices and supporting research.</p> <p>See how manager insights can help foster healthy, successful teams by empowering managers with data and recommendations.</p>	<p>Personal Insights</p> <p>See how personal insights can help employees receive valuable insights to improve work patterns via personalised dashboard and digest emails.</p> <p>Understand how you work and take action within the flow of your work, improving your wellbeing and performance.</p>
<p>Data Analysis and Queries</p> <p>Transform data into intelligence by leveraging data analysis tools and queries.</p> <p>Understand the depth and customisation available with Viva Insights analyst tools.</p>	<p>Privacy</p> <p>Earn trust and understand how to manage privacy with a compliance and privacy framework for insights.</p> <p>Attain a deeper understanding of how Insights data is used, handled and controlled.</p>	<p>Immersive Experiences</p> <p>Complete your workshop with a set of interactive demos and simulations to experience Microsoft Viva, and see how Microsoft's Employee Experience Platform can benefit your business, your managers, and most importantly, your employees.</p>

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Wherever you are on your cloud journey, we'd love to help you.

Next steps

Core helps organisations realise the value and transformational impact of the Microsoft 365 suite, so book the Microsoft Viva Insights workshop for your business today.

Request your Microsoft Viva Insights Workshop today.

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ART OF THE POSSIBLE WORKSHOP

Endpoint Management with Security

Our Endpoint Management with Security workshop is a three-day engagement that has been designed to give your business and IT leaders an in-depth understanding of how an Endpoint Management Solution can provide the Modern Desktop experience your organisation needs.

Unlock the ability to simplify IT administration and operations, and improve the end-user experience, while adding protection through a Zero-Trust security model.

[Request workshop](#)

“It’s evident that so much attention and effort has gone into understanding our requirements and processes which is incredibly reassuring.”



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Endpoint Management with Security

Powered by Microsoft, delivered by Core

ENGAGE WORKSHOP

Workshop highlights

- Improve your Microsoft Secure Score with Microsoft Intune
- Learn how to build management policies that protect your users, company data, and devices
- Gain insights about your users' endpoints and their compliance with your IT policies
- Determine the best way to give your users access to the apps they need on the devices of their choosing
- Calculate the ROI your organization can achieve by adopting the Microsoft solutions covered in this workshop

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Enable users to be productive and secure, on any device, without compromising IT security

Today's users are looking for more ways to remain productive while working on any device. 95% of organisations allow personal devices in the workspace. All these devices add additional risks, when you consider that 70 million smartphones are lost every year.

With users asking for more ways to work the way that they want, this workshop will show you how to manage and secure both company-owned and user-chosen devices in the cloud.

Why you should attend

Experience the power of modern device management and security within your own environment. This workshop will show you how to leverage intelligent security, risk-based controls, zero-touch provisioning, advanced analytics, and deep integration with the Microsoft products you already use. By attending, you can:

 <p>Learn</p> <p>Learn how to improve your management capabilities with Microsoft Intune.</p>	 <p>Discover</p> <p>Discover and protect your endpoints by enforcing policies and deploying security tools.</p>	 <p>Secure</p> <p>Secure your users' identities with multi-factor authentication and conditional access from any device.</p>	 <p>Enable</p> <p>Enable your users to be productive with the applications they need, on the devices they want.</p>
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We'll customize the workshop based on your organisation's needs

Engagement set up

- Microsoft Intune
- Baseline security
- Device config and management

 <p>Design & Planning</p>	 <p>Customer value conversation</p>
 <p>Discovery session for endpoints</p>	 <p>Key results, recommendations and next steps</p>

Whichever modules you select for your workshop, Endpoint Management with Security will deliver simplicity, security, and productivity.

Why Core?

Since 2001 when Core deployed the first installation of SharePoint in the UK, Microsoft products have led businesses to superior levels of productivity, security, and growth. Our focused experience and capabilities allow us to demonstrate excellence in what we do, guiding our customers through growth, reducing costs through efficiencies, and repeatedly driving success with world-class technology platforms.

Wherever you are on your cloud journey, we'd love to help you.

Next steps

Core helps organisations realise the value and transformational impact of the Microsoft 365 suite, so book the Endpoint Management and Security workshop for your business today.

[Request your Endpoint Management & Security Workshop today.](#)

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[Download PDF for workshop details](#)

ART OF THE POSSIBLE WORKSHOP

Hybrid Meetings and Rooms

The Hybrid Meetings and Rooms workshop is designed to showcase hybrid meetings through 'art of the possible' immersive experiences, use case design, and deep dive planning resulting with actionable recommendations to deploy and adopt Microsoft Teams Meetings and Microsoft Teams Rooms.

Request workshop

"We have tried to move forward with Teams and best practice with three companies now. You have been the best and by far the most informative and helpful."



CORE
TRANSFORMING BUSINESS THROUGH TECHNOLOGY

Hybrid Meetings and Rooms - Art of the Possible

Powered by Microsoft, delivered by Core

ENGAGE WORKSHOP

Teamwork across spaces and devices - united by Microsoft Teams

Experience enhanced productivity in a single system within the Microsoft 365 suite.

As workers move to working in a shared space they are faced with different types of rooms, like small huddle spaces and focus rooms, open communal areas or touchdown spaces and of course conference rooms in every shape and size. Depending on the space type and scenario that space is designed to support, people may be faced with different kinds of meeting devices like collaboration bars, Microsoft Teams Rooms and Surface Hubs.

The Hybrid Meetings and Rooms workshop is designed to showcase hybrid meetings through 'art of the possible' immersive experiences, use case design, and deep dive planning resulting with actionable recommendations to deploy and adopt Microsoft Teams Meetings and Microsoft Teams Rooms.

Workshop overview

What's new in Hybrid Meetings
This initial session will showcase Teams Meetings brand new features, and demonstrates Microsoft's continuous efforts to innovate, and improve. From auto-recording and real-time telemetry to translation and related content, discover the latest features to hit Microsoft's fastest growing platform.

Hybrid Work
This session will showcase how Microsoft addresses hybrid work for our customers. We will help define hybrid work, explain what it means for our customers, and demonstrate how Core, using Microsoft solutions, are making a difference to UK businesses.

What you can expect

- 1 An evaluation of your current meetings and meeting rooms capabilities
- 2 Art of the Possible immersion experience to showcase Microsoft Teams as your hybrid meeting solution
- 3 Direction on how to transform to modern meetings across your entire organisation
- 4 Customised report with actionable recommendations to ensure your organisation can meet seamlessly and share information securely in a hybrid meetings environment
- 5 An adoption framework based on Core's thirty years' of delivering Microsoft Solutions
- 6 A deep dive into your selected workshop pathway

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Better Meetings with Teams

With the sheer volume of online meetings today, there is a huge opportunity for noise to arise. Whether it comes in the form of unpreparedness, distractions, attendees not feeling included, or lack of follow-through after the meeting, meetings can be counter-productive.

That doesn't have to be the case. Discover how Teams Meetings combats distractions, enables follow-ups, and ensures that each participant is included and fully-engaged.

Hosting Virtual Events with Teams

Live Events are intended to give one or few people the ability to broadcast to large groups, while maintaining control of the content that is shared across screens and audio. These are meant for one-to-many communications where the host of the event is leading the interactions and the audience participation is primarily to interact with the content being shared by the host.

Discover how Microsoft have enabled interactive virtual events to make those one-to-many events, more engaging, more memorable, and far more effective.

Optional modules we also offer include:

<h5>Meetings</h5> <ul style="list-style-type: none"> • Meeting Apps • Audio Conferencing <h5>Devices</h5> <ul style="list-style-type: none"> • Microsoft Teams Rooms • Surface Hub • Cloud Video Interop • Personal Devices • Teams Panels 	<h5>Virtual Events</h5> <ul style="list-style-type: none"> • Live events and advanced production • Webinars <h5>Foundations</h5> <ul style="list-style-type: none"> • What is Microsoft Teams? • Security and Compliance • Governance and Lifecycle • Upgrade to Teams from Skype for Business
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Next steps

Core helps organisations realise the value and transformational impact of the Microsoft 365 suite, so book the Hybrid Meetings and Rooms workshop for your business today.

Request your Hybrid Meetings and Rooms Workshop today.

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ART OF THE POSSIBLE WORKSHOP

Modernise Communications

This workshop is designed to guide you through the process of a simplified enterprise voice solution with reliable, high-quality, integrated calling. Through 'Art of the Possible' demonstrations, use-case design, and deep-dive planning you will obtain actionable recommendations to deploy and adopt Microsoft Teams phone.

Personalise your experience by choosing from a selection of modules to ensure your business receives the most value from the workshop.

Request workshop

"Probably the most professional training session I've ever been on. Massively impressed."

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Modernise Communications - Art of the Possible

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ENGAGE WORKSHOP

Introducing the Modernise Communications Workshop – a modular engagement to experience the vision for Microsoft Teams Phone and advanced communication scenarios.

This workshop is designed to guide you through the process of a simplified enterprise voice solution with reliable, high-quality, integrated calling. Through 'Art of the Possible' demonstrations, use-case design, and deep-dive planning you will obtain actionable recommendations to deploy and adopt Microsoft Teams phone.

Core modules

- Hybrid Work**
Your employees need to be connected wherever they are, at any time, on any device – synchronously and asynchronously, in person and remote. Learn how you can enable a hybrid working environment with flexible phone capabilities with a cost-effective and easy to manage platform.
- What's new in Teams Calling**
Teams Calling can operate using your existing PSTN Connectivity or via the cloud. However, the features are being continuously developed. Discover the latest features in, such as seamless call transfer between devices, speed dial for mobile, Session Border Control certification and more.
- Devices for Teams Phone**
An introduction to a range of Microsoft Devices and apps to complement your Teams Calling investment. From mobile and desktop usage, to valuable shared workspaces. Whatever devices your employees need, this module will demonstrate that device limitations should not be a road block to modernising your communications.

Workshop deliverables

- 1 An evaluation of your current telephony and PBX needs
- 2 Environmental and workload analysis, including existing infrastructure and telephony state
- 3 Demonstration of the end-to-end Microsoft Teams calling experience to showcase Microsoft Teams Phone as your telephony solution
- 4 Direction on how to transition various user profiles into a modern collaboration and communication environment
- 5 Customised, actionable recommendations you can follow to enable and adopt Microsoft Teams Phone

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Optional modules we also offer include:

- PSTN Connectivity**
If you plan on running Teams Calling via your existing PSTN connectivity, this optional module is for you. We'll unlock Teams Calling Plans, Direct Routing, Operator Connect and even Audio Conferencing, and demonstrate how you can modernise your communications without overhauling your infrastructure.
- Foundations**
In this module we'll cover the basics of Microsoft Teams, introducing features covering security and compliance, governance and lifecycle, and even how to upgrade to Teams from Skype for Business.
- Advanced**
You may already have an understanding of Microsoft Teams Calling, but do you know about the advanced feature set available to businesses? Learn how you can make the most of Teams Calling, with Call Queues and Auto-Attendants, Contact Center, Call Recording, Session Border Controller, and more.

Management

A key feature of Microsoft's feature rich communications platform is the management portal. Designed to be intuitive and familiar, the cloud-based platform enables simplified administration for greater productivity, and enhanced call quality features putting you in control.

Whichever modules you select for your workshop, our Modernise Communications workshop will deliver simplicity, security, and productivity.

Why Core?

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Wherever you are on your cloud journey, we'd love to help you.

Next steps

Core helps organisations realise the value and transformational impact of the Microsoft 365 suite, so book the Modernise Communications workshop for your business today.

Request your Modernise Communications Workshop today.

Request workshop

Download PDF for workshop details

ART OF THE POSSIBLE WORKSHOP

Microsoft 365 Digital Workforce

Our Microsoft 365 Digital Workforce workshop is a combination of presentations and immersive experiences that will educate and excite your organisation on the Microsoft 365 capabilities and uncover business use cases and priorities.

Envision agile work scenarios and learn how to enable your people to be productive by transitioning to cloud with Microsoft 365.

Request workshop

“We first started working with Core a year ago and quickly developed a great working relationship. Core have provided expertise in a number of areas and have been extremely supportive. What has been great about Core is how they work to understand your business and support a collaborative style of working.”

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Microsoft 365 Digital Workforce - Art of the Possible

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ENGAGE WORKSHOP

Envision agile work scenarios and learn how to enable your people to be productive by transitioning to cloud with Microsoft 365.

The 'Art of the Possible' is a combination of presentations and immersive experiences that will educate and excite your organisation on the Microsoft 365 capabilities and uncover business use cases and priorities.

Topics covered in the workshop

- Secure Journey to Cloud with Microsoft 365**
Microsoft's end-to-end, integrated portfolio of cloud solutions across Microsoft 365, Dynamics 365, and Azure is built on a foundation of security and privacy and helps every organisation in every industry build resilience and improve the bottom line.
The good news? Core have a heritage of successfully delivering Microsoft solutions to UK businesses, and as a Gold Partner, we're ready to help you on your journey.
- Azure AD Business Value**
In a modern workplace, centralising visibility and control of your users, devices, and apps is key. You need a solution that can connect everything, give you visibility to your entire digital estate, ensure that only right people have the right access to the right resources, while keeping threats out.
Microsoft's Azure Active Directory is the universal identity platform that helps you manage and secure all of your users and access to all your apps, and Core is the partner who can show you how.
- Transition to cloud cost savings**
Transitioning to the cloud is an opportunity to improve efficiencies. Learn how you can support remote working while cutting costs. Understand what non-essential business expenses you can cut out.
Discover new ways of driving workforce efficiencies, and how Microsoft 365 can bring benefits to your business, your IT teams, and to your employees.

Core's Microsoft 365 Digital Workforce - Art of the Possible Workshop will unlock ways to:

- Trial and tested solutions to overcome the hybrid paradox
- Enable employees to be more productive from anywhere
- Realise cost savings during and after your transition
- Use Azure AD to improve visibility and control over your estate
- Start your journey securely, with a zero-trust network
- Leverage Core's 30-year experience delivering Microsoft solutions

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Topics covered in the workshop

- Hybrid Work**
Empowering people to thrive in a more flexible work world requires rethinking everything from how you empower managers, to how you create culture, to how you re-imagine the employee experience.
We'll demonstrate how to achieve hybrid work successfully.
- Start your Journey with Zero Trust**
The traditional network and security perimeter model has disappeared as where we work has evolved to a mix of locations and models from remote to hybrid. No matter where workers are, access to variety of tools on-premises or in the cloud is essential to be able to easily collaborate with partners, employees and customers.
- Immersive Experience**
Experience how Microsoft 365 can be used within your organisation, either through a live demo or as a virtual experience, to see how each element of the Transition to Cloud workshop is used to implement and foster a company-wide engagement initiative outside the conventional office environment.

Why Core?

Microsoft products have led businesses to superior levels of productivity, security, and growth.

Core's focused experience and capabilities allow us to demonstrate excellence in what we do, guiding our customers through growth, reducing costs through efficiencies, and repeatedly driving success with world-class technology platforms.

We've been delivering Microsoft products for three decades, and as a Gold partner with more than ten gold competencies, we've got the experience and credibility to help you on your journey.

Wherever you are on your cloud journey, we'd love to help you.

Next steps

Core helps organisations realise the value and transformational impact of the Microsoft 365 suite, so book the Microsoft 365 Digital Workforce workshop for your business today.

Request your Microsoft 365 Digital Workforce Workshop today.

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ART OF THE POSSIBLE WORKSHOP

Collaborative Apps

Our Collaborative Apps - Art of the Possible Workshop is for business and IT leaders and provides all the information you need to fully understand the power of Microsoft Teams, Teams App, Teams Voice, and Teams Meetings. Learn how Microsoft's fastest growing product can simplify your business.

Unlock tools and features that not only improve communication and collaboration, but also simplify and automate businesses processes.

[Request workshop](#)

“James did an amazing job delivering an engaging and informative workshop and showed what is essential and achievable through Microsoft Teams. They received a brilliantly detailed summary document from the workshop and were very complimentary of James.”

CORE
TRANSFORMING BUSINESS THROUGH TECHNOLOGY

ENGAGE WORKSHOP

Collaborative Apps - Art of the Possible

Powered by Microsoft, delivered by Core

The way we work has changed forever. Empower, enlighten, and enable your users with Microsoft Teams.

Collaborative Apps Art of the Possible is a one-day workshop delivered by our Microsoft & Client Solutions Specialist Team to demonstrate the true power and value of Microsoft Teams.

Unlock tools and features that not only improve communication and collaboration, but also simplify and automate business processes.

The modern workplace is transforming business, our lives and the way we work. By harnessing the full potential of Microsoft Teams, organisations can benefit from seamless communication, effective collaboration, and increased efficiencies wherever their teams may be.

Solutions overview
Discover how Microsoft Teams can address the challenges of the modern workplace: remote workers, off-site meetings, flexible schedules, geographically-dispersed teams, multiple communication channels and ways of sharing files and information.

Teams meetings
Discover the powerful productivity tools that growth organisations are using today, and see how your organisation can benefit from effective communication and collaboration tools.

Teams app
Unlock even greater productivity with Teams App, a hub for modern businesses. The modern workplace is no longer confined to a desk or a laptop. Your employees can stay productive even while they travel to meetings.

Teams voice
Microsoft Teams Voice is a feature-rich telephony solution designed to enable the modern workplace. Users experience familiarity, convenience, and simplicity, while businesses benefit from improved productivity, simplified IT management, and reduced IT costs.

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Your path to success with Microsoft Teams

Core's Collaborative Apps Art of the Possible Workshop is for business and IT leaders and provides all the information you need to fully understand the power of Microsoft Teams, Teams Voice, and Teams Meetings. Learn how Microsoft's fastest growing product can simplify your business.

- Realise the business value of Microsoft Teams
- Identify processes to automate with Teams
- Deliver improved performance and productivity, and reduce cost

ENGAGE WORKSHOP Collaborative Apps - Art of the possible

The Approach

Core's Art of the Possible Workshop has been designed to meet the unique needs of your business.

This business decision maker workshop will develop an understanding among stakeholders of the results you can achieve by using Microsoft Teams to its fullest.

Optional modules we also offer include:

<p>Meeting and Operational Efficiency</p> <ul style="list-style-type: none"> Meeting Extensibility Virtual Visits and Visitor Management 	<p>Innovation through Automation</p> <ul style="list-style-type: none"> Ticket Resolution and Self-Service Support Approvals and Digital Signing Project Management
<p>Frontline Worker</p> <ul style="list-style-type: none"> Scheduling and Cover Management Frontline Process Automation 	<p>Foundations</p> <ul style="list-style-type: none"> Identity and SSO App Governance Guide

Immersive workshops

Here's what you'll experience:

- Overview of hybrid work
- Overview of the meeting experience with Teams Apps
- Overview of the business process automation with low code
- Overview of custom LOB apps
- Demos and experience
- Any additional modules you select

Next steps

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ENGAGE WORKSHOP

Protect and Govern Sensitive Data

Protecting information is critical to ensuring trust, but also to meeting internal and external compliance requirements. As your business-critical data expands and your workforce shifts to a hybrid model, having an integrated approach to mitigating and controlling privacy and regulatory risks is more important than ever.

During this workshop we'll identify privacy and regulatory risks in Dark Data within your organisation and demonstrate how to mitigate them.

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"Your team are a credit to you as I found all who I encountered to be both helpful and knowledgeable in equal measure."

Protect and Govern Sensitive Data
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ENGAGE WORKSHOP

Discover sensitive data

Identify privacy and regulatory risks in dark data and learn how to mitigate them.

Protecting information is critical to ensuring trust, but also to meeting internal and external compliance requirements.

Data security and compliance requirements have become more challenging as people work in new ways, creating and sharing data across boundaries. While mobility and cloud services have helped users become more productive and collaborative, securing and monitoring the data has become harder. Businesses now need to protect sensitive information across devices, SaaS applications and cloud services, in addition to on-premise environments.

As your business-critical data expands and your workforce shifts to a hybrid model, having an integrated approach to mitigating and controlling privacy and regulatory risks is more important than ever.

Workshop overview

- Data Risk Check**
The Data Risk Check in its core will identify privacy and regulatory risks in Exchange Online, SharePoint Online, OneDrive for Business and Teams and can be extended with optional modules to scan on-premises data repositories and Windows 10 Endpoints.
- Data Protection Baseline Assessment**
This session comprises a Compliance Manager-based activity that assesses your Microsoft 365 environment against a set of controls for key regulations and standards for data protection and general data governance.
You will receive recommendations for improvement together with implementation guidance.
- Microsoft Compliance Overview**
The third activity for the Workshop: Data Risk Management is focused on getting to know Microsoft's compliance vision and product suite.
We'll introduce the Microsoft 365 Compliance Overview, and outline Microsoft's approach to providing integrated compliance.

What you can expect from the workshop

- Understand the risks of Dark Data
- Learn the hidden privacy and regulatory risks of dark data and how to mitigate them
- Assess your organisation's dark data risks with Data Risk Check
- Assess your environment against the Data Protection Baseline
- Receive an analysis and report on findings and associated risks
- Learn about tools and services that can mitigate risks
- Explore recommendations and next steps

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Recommendations and Next Steps

The final activity in our Protect and Govern Sensitive Data workshop will focus on bringing together what we've learned about your organisation, what we have found during the Data Risk Check, and the Microsoft product portfolio.

We'll then use this data to demonstrate how you can mitigate your risk, and build a list of actionable next steps.

Discover Sensitive Data Workshop

- Data Risk Check**
Identify compliance risks
- Data Protection Baseline Assessment**
Performance against key data protection standards and regulations
- Microsoft Compliance Overview**
Compliance vision, integrated solutions, Products and services

Recommendations and Next Steps

Address compliance risks head on with our workshop

Protecting information, wherever it goes, is critical to ensuring trust and meeting compliance requirements. But first, you need to know what data you have, where it is, how it's being used, and compliance risks that may exist.

The workshop will give you the insights you need to discover, protect, and govern your corporate data.

Why Core?

Since 2001 when Core deployed the first installation of SharePoint in the UK, Microsoft products have led businesses to superior levels of productivity, security, and growth. Our focused experience and capabilities allow us to demonstrate excellence in what we do, guiding our customers through growth, reducing costs through efficiencies, and repeatedly driving success with world-class technology platforms.

Wherever you are on your cloud journey, we'd love to help you.

Next steps

Core helps organisations realise the value and transformational impact of the Microsoft 365 suite, so book the Protect and Govern Sensitive Data workshop for your business today.

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ENGAGE WORKSHOP

Defend Against Threats

Organisations today are managing a growing volume of data and alerts while dealing with tight budgets and vulnerable legacy systems. Get help achieving your broader security objectives and identify current and real threats by scheduling our Defend Against Threats workshop.

We'll help you develop a strategic plan customised for your organisation and based on the recommendations of Microsoft cybersecurity experts. You'll gain visibility into immediate threats across email, identity, and data, plus clarity and support on how to upgrade your security posture for the long term.

Request workshop

“Just a quick note to say thank you for the session earlier, we have had some really positive feedback from the end users so thank you from us.”



Defend Against Threats Workshop
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ENGAGE WORKSHOP

Improve your security posture with our threat protection workshop

Learn how to put next-generation Microsoft security tools to work for you.

Organisations today are managing a growing volume of data and alerts while dealing with tight budgets and vulnerable legacy systems. Get help achieving your broader security objectives, and identify current and real threats by scheduling Core's Defend Against Threats Workshop.

We can help you develop a strategic plan customised for your organisation and based on the recommendations of Microsoft cybersecurity experts. You'll gain visibility into immediate threats across email, identity, and data, plus clarity and support on how to upgrade your security posture for the long term.

Workshop modules

- Threat Check**
Using Microsoft 365 Defender, Azure Active Directory Identity Protection, and Microsoft Cloud App Security, we'll reveal active risks that are currently exposing your business, and provide solutions to mitigate them. We'll analyse your email, identity, and data across your Microsoft tenant to give you a full view of your security posture.
- Cost Savings**
The cost savings module is optional, and focuses on how Microsoft Security products can help you reduce costs, while demonstrating value. By analysing your existing security solutions and licensing, we'll demonstrate how Microsoft Security will not only reveal active threats, but could also reduce your operational costs.

What you can expect?

- Deep analysis from Threat Check of cyberattack threats found targeting your organisation
- Actionable recommendations to help immediately mitigate the identified threats
- A detailed assessment of your IT and security priorities and initiatives, direct from cybersecurity pros
- An inside look at Microsoft's holistic approach to security, and how it relates to your organisation
- Demonstrations of integrated security, including the latest tools and methods
- Long-term recommendations from Microsoft experts about your security strategy, with key initiatives and tactical next steps

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Endpoint Protection
Endpoint Protection is an optional module designed to gain insights on active threats to your Windows 10 endpoints. Using Microsoft Defender, we'll analyse your priorities for an endpoint detection and response solution, then deploy Microsoft Defender for Endpoint into a subset of your production environment. Following the discovery of threats, we'll demonstrate how you can harden the surface of your Windows 10 environment.

Hybrid Identity
Hybrid Identity is an optional module in the Threat Protection workshop. After an initial analysis of your Active Directory structure, we'll define, scope and deploy Microsoft Defender for Identity in your production environment, configuring sensors on agreed AD servers. Once running, Microsoft Defender for Identity will reveal threats and weaknesses within your AD infrastructure, which we will then provide guidance on how to mitigate.

Top threats
Core's Defend Against Threats workshop uncovers threats across your Microsoft platform. Some of the top threats we find during threat detection include:

- Leaked Credentials
- Malware Detection
- Brute Force Attacks
- Phishing Attempts
- Suspicious Sign-in Activity
- Suspicious Mailbox Activity
- Unusual User Activity

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Next steps
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ENGAGE WORKSHOP

Securing Identities

Identity is the control plane for digital transformation. Organisational barriers are blurring between who is inside and outside of a company's network. Cloud apps and the increasing use of personal devices and remote work means that data is no longer centralised behind a traditional network edge.

With identity attacks on the rise, organisations need the right tools and resources to evolve their infrastructures by securing identities. We will help you find identity risks happening now in your environment, gain insights on your application landscape, and improve your identity security posture.

[Request workshop](#)

“Core provided detailed and engaging professional insight to our plan to migrate to Exchange Online. The deep dive of our systems has produced an actionable document that will prove invaluable. This is in keeping with Core's previous excellent briefings on Teams and Security.”



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TRANSFORMING BUSINESS THROUGH TECHNOLOGY

Securing Identities Workshop

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ENGAGE WORKSHOP

Improve your security posture with our Securing Identities workshop

An executive deep dive into foundational identity.

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Workshop core modules

- Secure Score**
In this module we'll assess your organisation's security posture across identity, devices, information, apps, and infrastructure. Using threat-orientated insights and guidance, we will identify where to improve your security posture, and how by using integrated workflow capabilities, we can determine impact and implementation procedures.
- Application Discovery**
Discover how to manage all your organisation's apps from a single central location, connect your workforce to any app, and even protect and govern access. In a hybrid working world, enabling identity-based access to business critical applications is fundamental. We'll show you how this can be achieved with no compromise on security.
- Azure AD Application Management**
In this session we'll walk you through one important area of Azure Active Directory and that's related to apps. Specifically, how and why you should bring all your apps under a single identity solution. We will spend a bit more time walking you through how to reduce some of your on-premises footprint and how to bring apps that may be on-premises to Azure AD.
- Identity Fundamentals**
In this core module, we will be reviewing Azure AD integration scenarios, as well as Hybrid Identity options. We'll take a deep dive into requirements, and arrive at some key design decisions that will shape your personalised deployment plan.
- Multi-factor Authentication**
The MFA session is where we review Azure AD MFA, demonstrating options to enable MFA, as well as its value, and we'll unlock the settings to truly tailor the solution for your organisation.
- Conditional Access (CA)**
Discover Conditional Access concepts with a deep dive into CA assignments, conditions and controls, and we'll develop a high-level deployment plan for CA within your organisation.

What you can expect

- Get a rating of your identity security posture and see how it compares to your peers
- Gain insights into apps used in your environment – even ones unauthorised by IT
- Understand how to prevent identities from being compromised
- Learn how to reduce costs and improve business agility and security with simplified app access
- Get a plan to improve your organisation's security posture from a Microsoft Gold Partner with more than thirty years experience delivering Microsoft solutions

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Optional modules we also offer include:

- Passwordless**
Providing a better user experience, strong, device-based authentication methods can provide as much security as traditional password and MFA models. Learn how your business can reduce administration and improve the employee experience without compromising security.
- Endpoint Compliance**
Endpoint Manager combines the Microsoft Intune and Configuration Manager solutions to provide modern management of endpoints with the protection of a Zero Trust strategy. Learn where endpoint compliance fits into your organisation's environment, and discover the business benefits of the modern desktop.

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